

BNI International Members Event

*Celebrating 10 Years of BNI in Malaysia,
including BNI Australia Conference*

1st & 2nd July 2010

Special Guest, Norm Dominguez, CEO BNI



A once in a lifetime opportunity



More info

www.BNIinmalaysia10.com



**5 Star Luxury Hotel
Mandarin Oriental, KL**

World Class Speakers.....

Mark Garbelotto is a Master Trainer and Accredited Licensee with Brian Tracy International, based in Melbourne, Australia. He has successfully built, owned, managed and systemised several businesses over the last 17 years. Mark Garbelotto has also been a keynote speaker at the Australian Business Forum and ABITE (Australian Business and IT Expo). He has trained at the Energise Enterprise Victorian Small Business Festival, and speaks on a regular basis for many other business networks. He recently trained the Department of Defence in Canberra and consults to a number of large, medium and small companies.

Frank J. De Raffe Jr. Frank is Founder/President of the ProActive Leadership Center, which has Associates in the United States and the United Kingdom. His company has worked with thousands of business owners and sales professionals showing them how to get greater results with less effort and greater consistency. Frank is the co-author of, *Successful Business Networking*, (Chandler House Press 1998) and a contributing author to the Wall Street Journal & New York Times Best Seller, *The Masters of Networking* (Bard Press 2000). In February of 2006 he was contracted for two additional books: *Business, Networking and Sex...Not what you think!* and *Black Belt Business*. He's written his own Business Development Column for the Westchester and Fairfield County Business Journals, was the Executive Producer and Co-Host of the Business Talk Network radio program and is an internationally acclaimed motivational speaker, trainer and CEO performance coach.

Iain Whyte author of *Life, Business and speedboats* was born and raised in Aberdeen, Scotland. Iain began his career in the early 80s, selling for large organisations. In the late 90s he was installing computer software for Rolls Royce, British Aerospace Engineering, the Ministry of Defence and Customs and Excise (UK). However, Iain knew that his dream was to establish a business of his own. He celebrated the millennium with his own new IT company which he grew and then sold in 2004. Iain now realised that his purpose and passion in life was to have a positive effect on the lives of others.

Niiraj R Shah is the Co-National Director for BNI in India, and BNI Director of Business Affairs for Australasia, Middle East & Africa. He is a contributing author to the Wall Street Journal Business Best Seller "Masters of Success" and also wrote: "The Quest of the Phoenix – a powerful new way to grieve" in 2002. He is a regular columnist and business networking expert for WEB18 and BusinessGyan magazine.

Murphy Lum's lifelong mission is to continuously learn from life experiences, to consistently create exciting learning activities & programmes based on personal & borrowed wisdom; and to perpetually share them with others through his coaching, mentoring, consulting & counselling skills & experiences. Since 2005, Murphy has successfully coached many executives of various seniority levels in organisations such as Dhiragu (Maldives), BMW Malaysia Sdn Bhd, Nokia Malaysia Sdn Bhd, IBM Malaysia Sdn. Bhd, Panasonic Sales (M) Sdn Bhd, Ericsson Expertise Centre Sdn Bhd, Faber Group Bhd, Qinetics Bhd, Perodua Sdn Bhd, Elken (M) Sdn Bhd, Tamco Corporate Holding Bhd, Bozell Worldwide Sdn. Bhd., Renesas Semiconductor (Malaysia) Sdn Bhd, Cabot Industries (M) Sdn. Bhd., AIA Co. Ltd. (Singapore), and Dennis Wee Realty Pte. Ltd. (Singapore), in areas pertaining leadership growth and development, sales leadership mindset & attitude, setting and achieving personal KPIs in all situations and acquiring coaching & mentoring excellence.

Josephine Lui is the Managing Consultant of Imagine Image Consultancy, a personal branding and corporate image consulting company. A qualified Image Consultant, she offers both individual coaching and masters corporate training in business image, personal and professional presence, business protocol and communication skills. A Certified Image Consultant and an associate member of AICI, Josephine graduated from the London Image Institute and Academy of Masters Mastery. She is personally coached by world-renowned Lynne Henderson Marks and Christina Ong, both Certified Image Masters in association with AICI (Association of Image Consultants International, USA). A passionate, dynamic and engaging educator, Josephine is always fully committed to her clients' success.

Lindsay Adams Lindsay Adams is a practiced speaking professional, workshop facilitator and referral marketing specialist. He is the Master Franchisor of the Referral Institute in Australia and New Zealand. The Referral Institute is a franchise company with over 40 regions in 8 different countries. Lindsay is a Past National President of the National Speakers Association of Australia (NSAA) and the President of the International Federation for Professional Speakers. He holds the CSP designation with that organisation, CSP means Certified Speaking Professional, the highest membership category of NSAA and the only internationally recognised designation for professional speakers. This designation guarantees that you receive a professional presentation every time. Lindsay has been recognised by his peers and awarded the prestigious 2009 Nevin Award the National Speakers Association of Australia's highest honour and most cherished award.



- Hear the top speakers in the world today, on Networking and Referral business.
- Learn from the best in a relaxed convivial atmosphere.
- Build strong relationships with over 500 Members and Directors from across the World.
- Build new business alliances with members from your own and other countries.
- Have a great time networking and socialising.
- Visit exotic KL with its stunning sights, delicious food and great night life!
- All held in one of the best Hotels in Asia, the Mandarin Oriental, KL

*The scenery and beaches are hard to beat and you can stay in fabulous hotels for very little.
An added bonus all Malaysians speak fluent English.*

Come and have a great fun time socialising and doing business in one of the most exotic and exciting cities in the world.

WHY

At KL10, we will be creating an environment for you, the most effective Networkers in the World as BNI members, to meet for mutual advantage and also to take referrals back to your chapters!

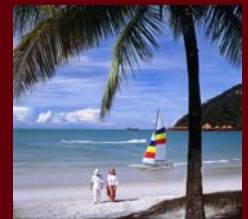
BNI is experiencing momentum on a Global Scale. Much of this is among emerging Economies, where there is a keen desire to find reliable International trading partners.



WHO

You will get tremendous value, whether you have been a member for 5 years or 5 weeks! Thinking, "What can I get from this?", remember, there will be members from your own country & other countries who will be coming! Speakers are covering topics to help members achieve success at Chapter level, improve communication & business skills, and elements of self development.

Members who attended KL08 did fantastic business with over 500 members from their own countries and from 26 different countries across the World.



WHAT

There will be 3 Days of Networking, making new friends, enjoying the excitement of meeting BNI members from every continent, seeing and experiencing the incredible English speaking city of Kuala Lumpur, enjoying their diverse culture and wonderful food. How about taking the weekend to visit the Tropical Islands?



Thursday 1st July

Frank de Raffele

Mark Garbelotto

Networking Lunch

Iain White

Lindsay Adams

Master Classes

Friday 2nd July

Business Matching Session

John Williamson

Murphy Lum

Networking Lunch

Niiraj Shah

Josephine Lui



MANDARIN ORIENTAL

Kuala Lumpur



BNI KL10 Conference Room Allocation
Deluxe Room rate at only RM580(+Tax)
(approx U\$175, GP£115, €uro127)

The World's Best Hotel

Forbes Traveller, 2008

www.mandarinoriental.com/kualalumpur



There are many other Hotel options within minutes of the Conference

BNI Malaysia KL10 International

Members Event

(30th June), 1st & 2nd July 2010

RM=Malaysian Ringgit



BNI Members Fee

Includes two full days at Members Event inc refreshments and lunch on both days, and the Gala Celebration Awards Dinner

RM890 (approx. U\$269, €uro194, GB£175)

Option: Add Gala Dinner only for partner/Spouse RM225

BNI Directors Fee

Includes **three** full days. **Directors Day (30th June)** and two full days at the Members Event inc refreshments and lunch on each day, and the Gala Celebration Awards Dinner.

RM1140 (approx. U\$344, €uro249, GB£225)

Option: Add Gala Dinner only for partner/Spouse RM225

More info and Download Booking forms....

www.BNImalaysia10.com

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